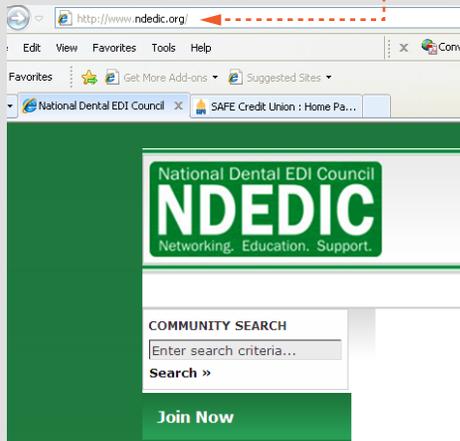


# See What EDI Can Do For You!

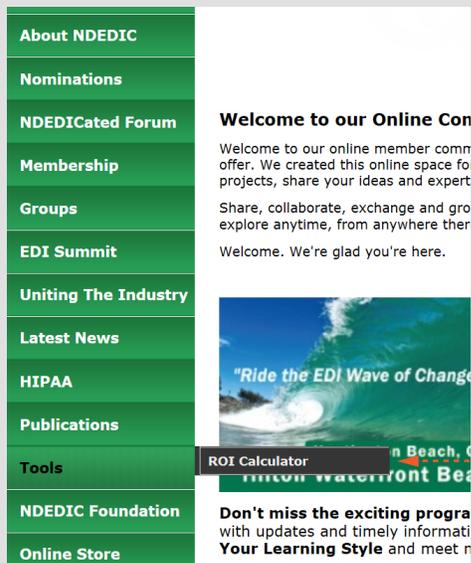
Providers can determine their own potential savings in submitting claims electronically by using the ROI (Return on Investment) Calculator available on the National Dental EDI Council (NDEDIC)\* web site (www.ndedic.org).

Follow these easy steps:

**1** Go to **www.ndedic.org**



**2** Click on the **“Tools”** tab and select **“ROI Calculator”**



**3** Enter **your** data into the ROI Calculator form fields

ROI Calculator

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| YOU STATED THAT  |       |
|--|-------|
| Your average daily patient volume is   | 10    |
| The Percentage of your patients covered by insurance is  | 75    |
| The Total days in a week you see patients is   | 5     |
| The Total weeks in a year you see patients is  | 47    |
| The number of FTE employees doing your billing is  | 3     |
| FTE is full-time equivalent. Example...A group with a full-time billing manager and a clerk who assists her for about 10 hours/week has 1.25 FTE employees. [1 full-time + (40 hours/10 hours)]=1.25 |       |
| The average annual salary of your billing employee(s) is   | 30000 |

**4** Click on the **Calculate** button to view **your** savings

Calculate

| WE CALCULATED THAT  |         |            |
|---|---------|------------|
| Your Total Annual Insurance Claim Volume is                                 | 1762.50 |            |
| Your FTE billing employee's per minute salary rate is                       | 0.72    |            |
| Costs Incurred and Savings Realized...Paper vs. Electronic                  | Paper   | Electronic |
| Paper Billing - 5 minutes to generate claim and place it in an envelope     | 6355.17 |            |
| Electronic Submission - 2 minutes to generate the claim and transmit        |         | 2542.07    |
| Cost of form & envelope - \$0.12  | 211.50  |            |
| Postage (assuming 10 claims in a large envelope costing \$2.48 to mail)     | 437.10  |            |
| *Clearinghouse 0.50 fee   |         | 881.25     |
| Total Costs Associated with Submitting Claims and Encounters                | 7003.77 | 3423.32    |
| **Total Annual Cost Savings Realized by Electronic Claims Submission(MONEY) |         | 3580.45    |
| **Total Annual Resource Days Saved by Electronic Claims Submission(TIME)    |         | 11.02      |

For more information about submitting electronically to Denti-Cal, call Provider Services toll-free at (800) 423-0507 or call EDI Support at (916) 853-7373. Requests may also be sent by email to denti-caledi@delta.org.

\*The National Dental EDI Council (NDEDIC) is a nationally recognized organization whose purpose is to unite dentists, clearinghouses, practice management system vendors and dental payers in promoting the value and increasing the utilization of electronic commerce within the dental industry and to offer educational opportunities in dental EDI.